

**Special Edition:
EUROPEAN UNION**

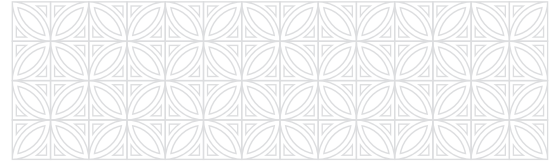


Historic Comprehensive Air Transport Agreement between the State of Qatar and the European Union

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BILATERAL NEGOTIATIONS CONCLUDED SUCCESSFULLY

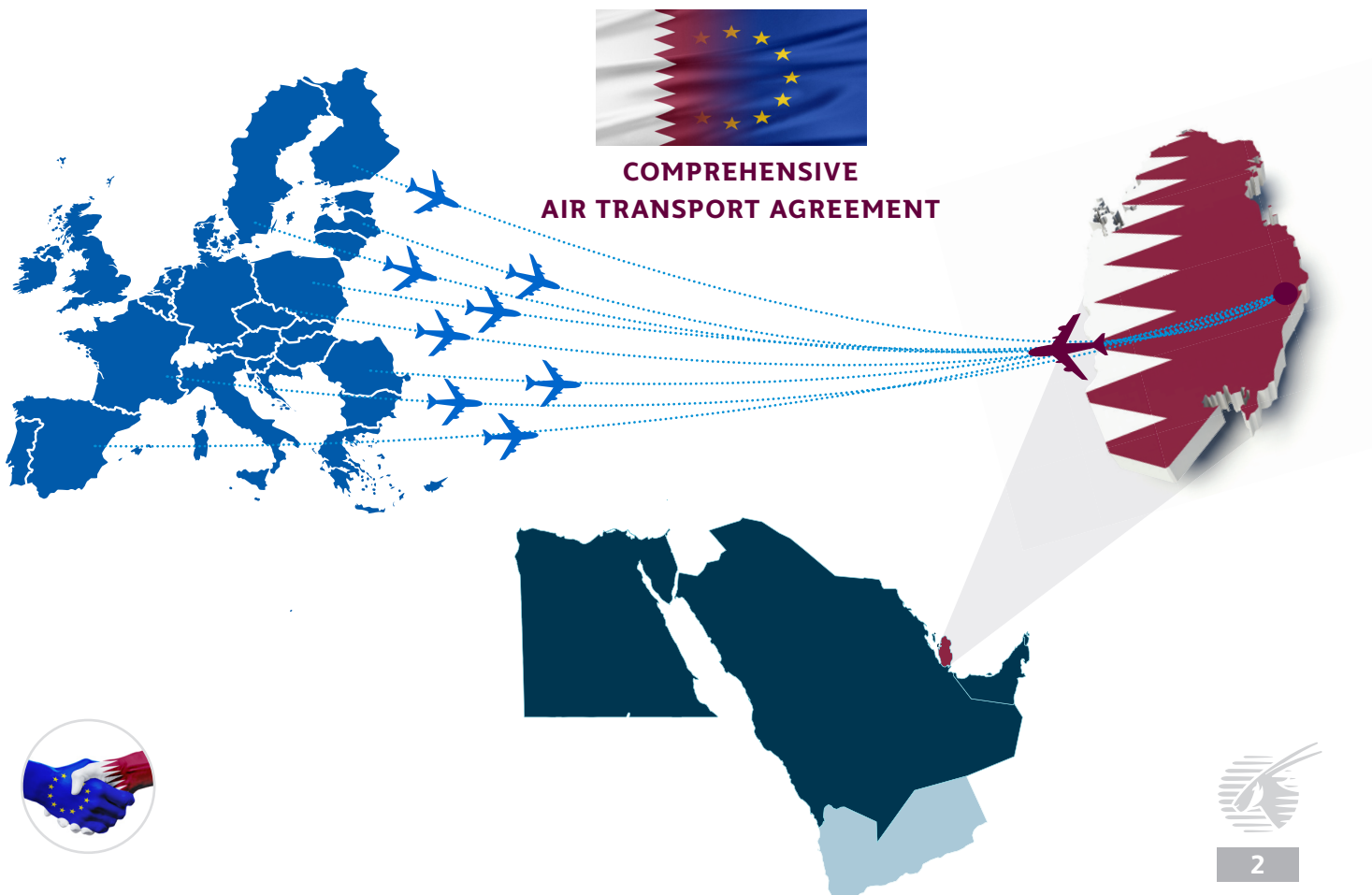


Significant competitive advantages now provided to air carriers of both parties

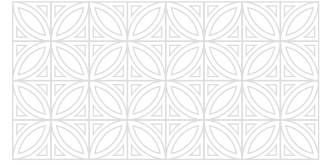
Based on the strategic vision of the State of Qatar and following the mandate from the European Union (EU) Member States to the European Commission granted in June 2016, the State of Qatar and the EU engaged immediately in September 2016 and have successfully concluded the negotiation of a Comprehensive Air Transport Agreement on 06 February 2019, within the given EU Sunset Clause deadline.

This landmark Agreement is the first of its kind ever concluded between the EU and a Gulf Cooperation Council (GCC) Member State, providing a significant competitive edge to air carriers of both parties and a sustainable framework for future operations. As a result, all air carriers from the 28 EU Member States and Qatar now have unlimited and unrestricted access to their respective territories.

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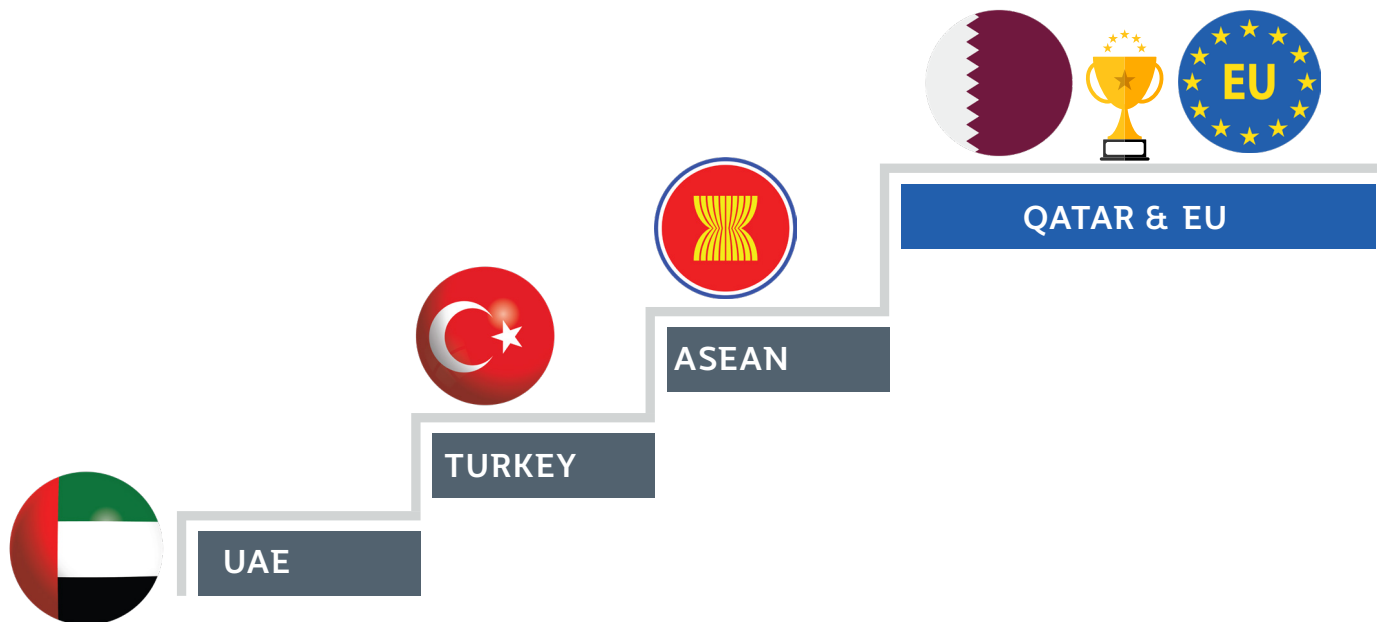
QATAR IS THE FIRST COUNTRY TO CONCLUDE NEGOTIATIONS AFTER EU ADOPTED ITS AVIATION STRATEGY



In June 2016, the EC received a mandate from the EU Member States to negotiate Comprehensive Air Transport Agreements with several States, including the United Arab Emirates, Qatar, Turkey and the Association of Southeast Asian Nations (ASEAN) bloc



We are very proud of the work that we have committed to during these negotiations. This Agreement will extend the benefits of liberalisation and re-energise the international aviation regime. We have kept our eyes focused on what matters most in the long-term: our common benefits, our partnership, and our friendship. Trust and good faith have been the main ingredients of this successful negotiation.



This Agreement will encourage other trading blocks and significant aviation markets to join us in achieving a liberalised global aviation regime for future generations. We believe that the summary of this agreement and our positive engagement will serve as a role model for others.



QATAR AIRWAYS GCEO ADDRESSES THE EUROPEAN PARLIAMENT'S TRAN COMMITTEE



During negotiations, Qatar Airways GCEO, His Excellency Akbar Al Baker, personally attended numerous side meetings with high-level Commissioners and many Members of the European Parliament (MEPs). Foremost was an intervention with the Committee on Transport and Tourism (TRAN Committee) — marking the first time a non-European CEO addressed the European Parliament — as well as later hosting an evening at the European Parliament attended by the European Commissioner for Mobility and Transport, and the Director General for Mobility and Transport, along with MEPs representing numerous EU Member States.



Embracing the
benefits of
liberalisation



The State of Qatar and Qatar Airways are and remain committed to strong relationships with the European Union.



KEY MESSAGES



Through these negotiations, both sides have demonstrated that positive engagement can build trust among nations, so they can embrace the benefits of competition. Our hope is that the success of these negotiations will encourage other trading blocs and significant aviation markets to join in achieving a liberalised global aviation regime for future generations.

The agreement will offer a common platform for airlines in Europe and Qatar to understand each other better, creating new opportunities for collaboration and cooperation.”

His Excellency Mr Akbar Al Baker | Group Chief Executive, Qatar Airways



عبدالله السبيعي
@AbdullaAlSubaie

Alhamdulillah. Our negotiations with the EU on comprehensive ASA completed. We look forward ASA to be signed soon. We have reached with our friends to the final version of the agreement, including developing traffic rights and increasing cooperation with the EU at all aviation fields.



Abdulla Nasser Turki Al-Subaey
President of the Civil Aviation
Authority of the State of Qatar

05 February 2019



Violeta Bulc
@Bulc_EU

We have finalised the negotiations for a comprehensive [#EU-Qatar](#)  air transport agreement ! It will improve connectivity for passengers and business, while setting highest [#safety](#) standards. EU's leadership in [#aviation](#) continues.  [#AviationStrategyEU](#)

Violeta Bulc
European Commissioner
for Transport

05 February 2019



EU Transport
@Transport_EU

“[#Qatar](#) was the first country [#EU](#) launched air transport negotiations w/ after we adopted the [#AviationStrategyEU](#). This is testimony to the openness, willingness to engage, readiness to sit down & discuss, to build a strong forward-looking partnership,” DG Hololei @ [#CAPASUMMIT](#)

Henrik Hololei
Department for mobility and
transport (DG MOVE)

05 February 2019



MODERNISATION OF EXISTING PORTFOLIO OF BILATERAL AGREEMENTS



Conclusion of the EU-Qatar Comprehensive Air Transport Agreement brings a fresh approach to some of the articles, introduces new articles and takes into consideration the latest ICAO standards and global industry best practices

Among the new articles introduced, we have taken the bold step towards satisfying the EU competition regulations in a revolutionary **“Fair Competition Clause” (FCC)**, which creates a balanced framework for operations with fair and equal opportunities for air carriers of both sides to compete.



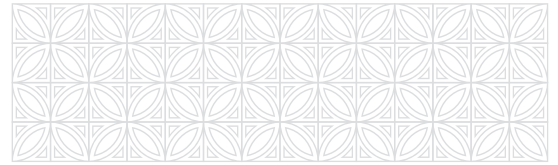
Based on the State of Qatar’s commitment derived from its membership in the International Labour Organization (ILO) and recognising the importance of labour conditions in the airline industry, a new **“Social Aspects Clause”** has been introduced in this Agreement.



In compliance with ICAO standards and recommended practices (SARPs), both sides reviewed and updated technical articles, such as **“Aviation Safety”, “Aviation Security”, “Air Traffic Management” and “Environment”**. The State of Qatar once again stressed the need to protect the environment by promoting the most sustainable development of aviation.

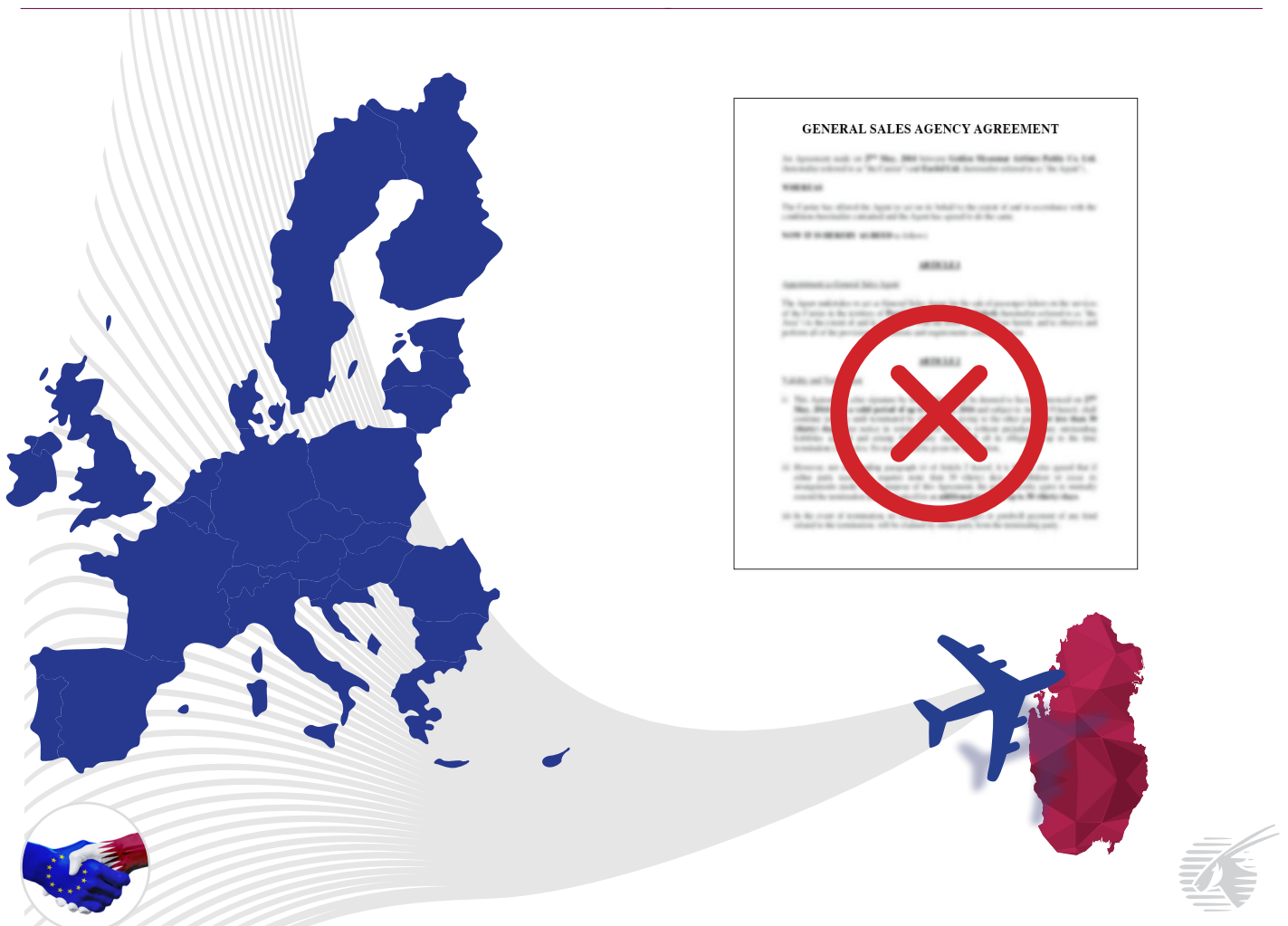


EUROPEAN AIRLINES WILL NO LONGER NEED GSA IN QATAR

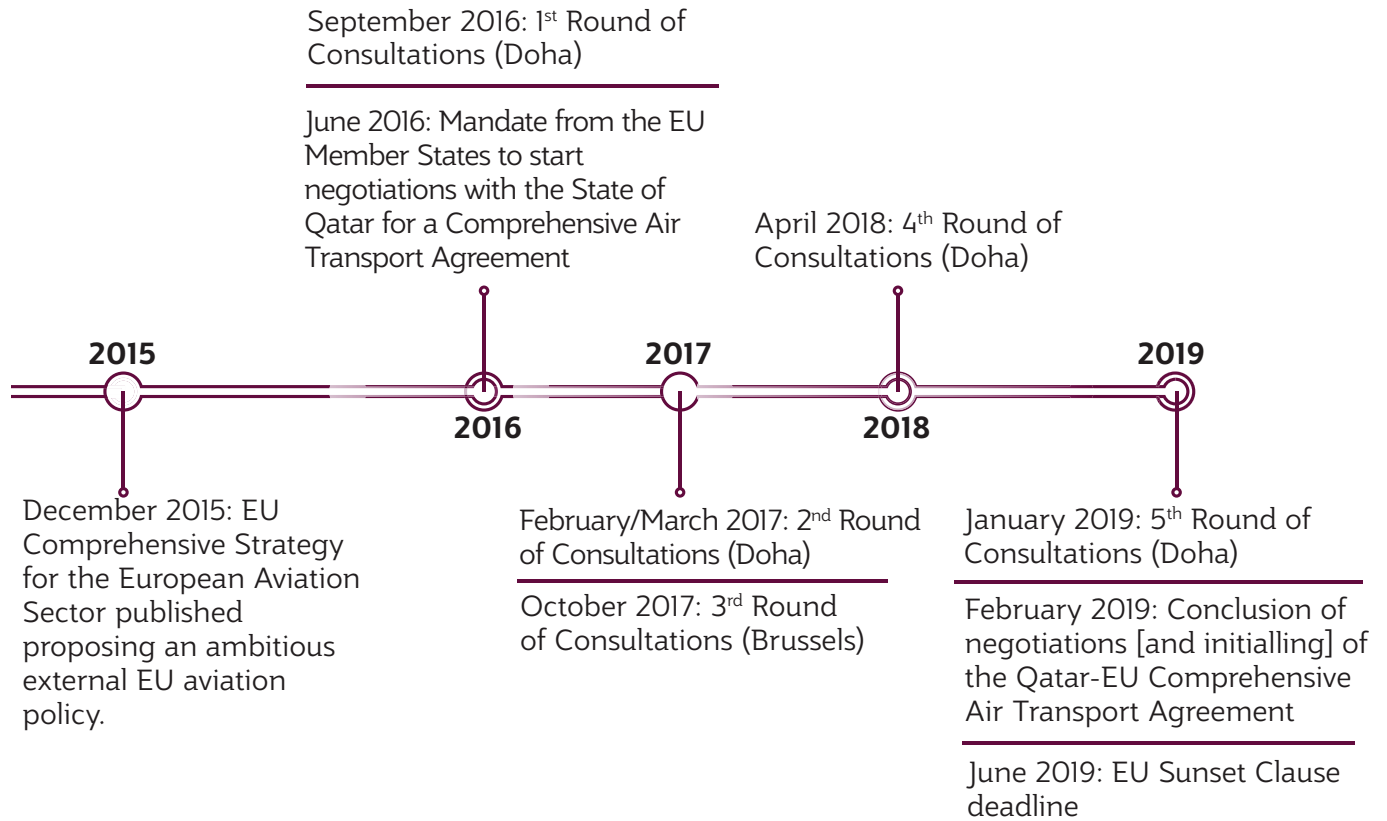
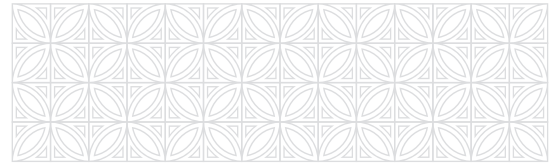


No European carrier will be required to have a local General Sales Agent (GSA) as a condition for operations to Doha

For the first time in history and unique for the GCC, no European carrier will be required to have a local General Sales Agent (GSA) as a condition for operations to Doha. Furthermore, the State of Qatar has committed to offer a fair and friendly business environment, including local sponsorship. As a result, European airlines will enjoy unrestricted commercial opportunities unlike ever before.



ENGAGING IN THE SPIRIT OF COOPERATION, TRUST AND PARTNERSHIP



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